

Ben & Kory INGALLS

ALL COLORADO RADON, CLEAN CRAWLSPACES, AND PURIFIED HOME AIR

"I didn't start out to rule the world or to have one of the biggest radon companies in Colorado. I just wanted to make a living for my family. The reason we've grown has been to meet the demand in Colorado. And to meet that demand, we've had to increase services, employees, locations – everything," said Ben Ingalls, owner of three home improvement companies, including All Colorado Radon, Clean Crawlspace, and Purified Home Air. Ben and his wife, Kory, have worked side by side to build these companies from the ground up, all while raising their two boys, Evan and JT.

Ben has worked in construction most of his life. He started out as a carpenter but when the real estate market crashed in 2008, Ben found himself in need of a new job. "I kind of lucked into this sector, to be honest," said Ben. He found a job working for a national radon company managing their Colorado operations. He stayed with them for a couple of years but always felt like there was just a better way to do things. When the company changed its business model, it was a good chance for Ben to go out on his own.

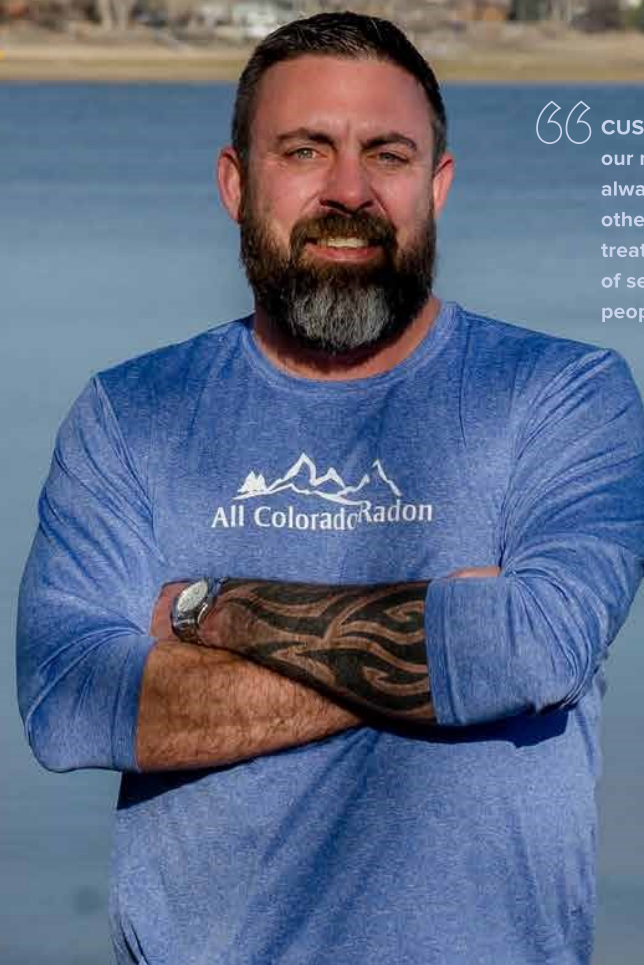
"At that point, I just decided to start my own deal. In the beginning, it was a one-man show but here we are. I've gone from me working out of my house doing just radon and now we just opened our third office in Colorado and offer even more services." All Colorado Radon and their other businesses have grown exponentially over the years – now employing more than 20 people and filling a large part of the radon mitigation and home improvement needs for the entire state. To date, they've worked on more than 10,000 homes in Colorado. Ben manages the operations for all three businesses, while Kory handles the finances and HR for each company.

Ben and Kory's trio of businesses operate out of offices in Englewood, Colorado Springs, and their newest location in Loveland. Their team serves customers from Pueblo all the way to the Wyoming state line. They opened the Loveland office to meet the demand for their services in Northern Colorado.

Ben is incredibly passionate about his work and loves what he does. "I love it because every day is different. Every day I get to meet someone new. We have a sustainable company and we have a unique and dedicated staff – it's fun. I wake up every day stoked to go to work," said Ben. He credits their success to the emphasis the entire team places on customer care. "Customer service –

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“CUSTOMER SERVICE – that's our number one priority, always. We always treat others the way we want to be treated. We provide the kind of service we would want people to do in our homes.”





Jessica Williams (regional manager), Ben Vargas (lead technician), Nick Vallino (technician), Ben Ingalls



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All Colorado Radon provides radon mitigations services for homeowners, new-build construction projects, and commercial buildings. "We do a really good job and we always do it the right way. We offer fair, competitive prices and our customer service is always there – we do exactly what we say we're going to do at the price we say. The system we install will work, and if for some reason it doesn't, we redo it," said Ben. It's grown based on their reputation for great service and excellent work. Ben is motivated by the underlying fact that they're protecting people from a deadly odorless, colorless gas. "It's definitely the people. There's that underlying satisfaction in knowing that we protect people. Not only are you still building something in the construction sense, but at the same time, you're saving people's lives, literally."

Clean Crawl Spaces was started to offer crawl space encapsulation services to homeowners across

the state. During this process, the area is cleaned out to remove any mold in the space and sealed to ward against further moisture. The area is then turned into usable space for storage. Purified Home Air is their newest venture, providing customers with home air filtration systems to improve the home's air quality. Ben, Kory, and their team aim to help their customers have safe and comfortable places to live and work.

Outside of work, Ben and Kory enjoy raising their two boys and love supporting their year-round sporting activities. Ben likes to cook and play golf, and together, they love to travel as much as possible. "Having a partner that's more than just a business partner makes work even more fun. It's cool I get to work with my wife every day, how many people get to say that?" said Ben.

Ben, Kory, and their team aren't slowing down anytime soon. They plan to continue being a leader in radon mitigation and home improvement services for years to come. Connect with Ben and Kory at www.AllColoradoRadon.com.

